UI/UX Case Study

Eco to nature

Find, compare and book - without a single call. A dual-sided app for guests and homestay owners

Project Duration : 1.5 months

Kunti Sadaula

Role	Platform	Users	Research Base
UI/UX Designer	ios & Android	Guests & Owners	26 guests & 2 owners

Problem Statement

Booking a homestay in Nepal still runs on phone calls. A guest finds three or four places they like, then rings each one to ask the same two questions - what does it cost, and is it free on those dates - with no way to hold the answers side by side while deciding. On the other end, owners take those same calls all day. Availability lives in a notebook or in someone's head, which works until two guests want the same room and nobody notices until they arrive.

Solution

- Let guests compare price, photos and live availability across homestays without a phone call.
- Give owners one dashboard to manage every booking, guest and payment instead of a notebook.
- Close the gap between what's described and what's delivered with verified photos and honest ratings.
- Support group and corporate booking needs — multi-room, split payment, invoicing — from day one.
- Let one account switch between guest and owner roles without a second login.

The Approach

Rather than start from what a 'homestay booking app' usually looks like, the project started with our own office outing. We had the actual conversation with a host on the phone, and worked backward from the friction in that exact conversation. A 26-response survey then checked whether the pain was widespread or shaped what got built - the flows in this document exist because a specific, evidenced pain point pointed at them, not because a booking app conventionally has them.

My Role

User Research · User Persona · Wireframes · Visual Design · Prototyping

Design Thinking Process

Five stages, though not all evenly weighted - the project spent most of its time in Empathize and Design, and Test is the honest next step rather than something already ticked off.

Emphatize — Owner conversations · Guest Survey · Competitor Analysis

Define — User Persona · Goal Statement · Problem statement

Ideate — Brainstorming · User Flow

Design — Paper Wireframes · Visual Design · Prototype

Test — Not yet run - the planned next step

Understanding the problem

Qualitative Research

Survey • 26 Guests

Informal Conversations • 2 owners

Two linked Google Forms , merged for analysis, combining single-select, multi-select and 1–5 Likert scale questions covering the whole guest journey - discovery, pre-booking questions, booking method, payment, arrival, and openness to a booking app.

Alongside the survey, two homestay owners were asked one direct, casual question — would you use an app to manage your bookings? Both said yes, and both volunteered the same two reasons without being asked.

Survey & conversations themes

The questionnaire combined single-select, multi-select and 1–5 Likert questions covering:

- How guests first hear about a homestay
- What they ask a host before booking, and how they ask it
- How they actually book - call, message, or online
- What goes wrong before booking and again on arrival
- What information matters most before committing
- How guests pay, and how they'd prefer to
- Needs specific to group, friends' and corporate trips
- Likelihood to use an easier booking app

Quantitative Research

The questionnaire combined single-select, multi-select and 1–5 Likert questions covering:

- How guests first hear about a homestay
- What they ask a host before booking, and how they ask it
- How they actually book - call, message, or online
- What goes wrong before booking and again on arrival
- What information matters most before committing
- How guests pay, and how they'd prefer to
- Needs specific to group, friends' and corporate trips
- Likelihood to use an easier booking app

Few Selected Questions with their Report

User Personas

These personas represent the two key user groups of the homestay booking platform - homestay owners managing their properties and travelers looking for convenient, reliable, and personalized stays and travelers looking for convenient, trustworthy, and personalized ways to discover, compare, and book homestays based on their needs and preferences.

Guest - User Personas

Sudip Bhandari

AGE 28
OCCUPATION Software Engineer
LOCATION Pokhara, Nepal
TECH LITERATE High

Core needs
- Self-serve booking with live availability
- An all-in price shown upfront
- The price of the service is very important

Frustrations
- Hosts who don't reply or reply slowly
- Rooms that don't match the photos
- Not much choice and comparison not available

Motivations
- A trip planned in one sitting, not four calls spread across a week
- Rooms that don't match the photos

User Persona | Eco to nature
02/07/2026

Homestay Owner - User Personas

Bikash Gurung

AGE 55
OCCUPATION Homestay owner
LOCATION Thak-Kaski, Nepal
TECH LITERATE Moderate

Core needs
- View and manage upcoming bookings in one place.
- Easily update available rooms and blocked dates
- Communicate important information without relying entirely on phone calls.

Frustrations
- Repeating the same answer all day
- Difficult to manage bookings during busy seasons.

Motivations
- Make the homestay easier to manage.
- Increase income by keeping rooms occupied.
- Support the local community and tourism economy.

User Persona | Eco to nature
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Typography & Colors

Font Used

Figtree

ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890

Figtree Bold · Figtree Semibold · Figtree Medium · Figtree Regular

Color Used

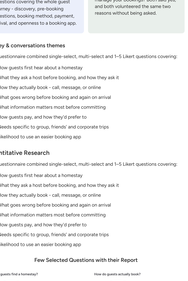
Primary Color #2D5A43 · Secondary Color #446 · Secondary Color #1E1E1E · Title Color #1A1A1A · Body Color #535353 · Dark Grey Color #70868A · Light Grey Color #AEB4B7 · Border Color #E4ECF0 · BG Color #F8FAFA

High Fidelity Design

Visual Design

Guest Home Feed

Owner Dashboard



Thank you for your time :)

Feel free to provide your valuable suggestion and comments